

Mar	EPEF Event (C) (S) WV ETD Expo (T) (P) CAA Trade Fair (T) (P)	Client	52 Initial Counseling/ 1295 Follow-up Counseling Sessions 9 Participated/ 5 Sponsored Conferences	Full database e-mail (T)			
Apr	Participated event w/SBDC or SBA (C) (P) Oral Presentations (T) (S)					4/17/2007	
May	EPEF Event (C) (S) CAA Business After Hours (SS) (P) Teaming to Win (T) (S)	Legislative	Assess distressed/non- distressed time percentages with PM/form strategy for adjustments as necessary				
Jun		Client	All necessary follow-up from full survey complete 11 Participated/ 8 Sponsored Conferences	Distressed SBCs PRO- Net/CCR (D)		6/19/2007	Contract Award Survey - early June (K)
Jul	WAWF (R) (S)						
Aug	EPEF Event (C) (S)	Legislative	Final assessment of distressed/non- distressed time percentages				

			All contracts documented by month end				
Sep	Contract Connections (T) (S) VOSB Workshop (T) (S) Corridor G RDA Symposium (H) (P)	Targeted	12 Participated/ 12 Sponsored Conferences 105 Initial Counseling/ 2590 Follow-up Counseling Sessions	SDVOSBs PRO-Net/ Vetbiz/CCR (H) Full database e-mail (T)	Annual Report	TBD	

ACRONYMS

(S) = Sponsored
(P) = Participated
(D) = Donna Bailey
(C) = Christine Todd
(K) = Kendra Marker
(H) = Jeff Hurley
(SS) = Sommer Straight
(T) = Team
(PM) = Program Manager
(R) = RCBI

WOBs = Woman-Owned Businesses
SDVOSBs = Service-Disabled Veteran-Owned Small Businesses
SBDC = Small Business Development Centers
SBA = Small Business Administration
SCORE = Senior Corps of Retired Executives
SWVCTC = Southern West Virginia Community & Technical College
TBD = To Be Determined

CAA = Charleston Area Alliance
DFAS = Defense Finance and Accounting Service
ETD = Equipment, Technology, Design
EPEF = Eastern Panhandle Entrepreneur's Forum
CCR = Dept. of Defense Central Contractor Registration
RDA = Regional Development Authority
SBCs = Small Business Concerns
SDBs = Small Disadvantaged Businesses

Forum